

Is the Information Technology Revolution Over?

David M. Byrne

Federal Reserve Board

Stephen D. Oliner

American Enterprise Institute and UCLA

Daniel E. Sichel¹

Wellesley College

ABSTRACT

Given the slowdown in labour productivity growth in the mid-2000s, some have argued that the boost to labour productivity from IT may have run its course. This article contributes three types of evidence to this debate. First, we show that since 2004 IT has continued to make a significant contribution to U.S. labour productivity growth, though it is no longer providing the boost that it did during the productivity resurgence from 1995 to 2004. Second, we present evidence that semiconductor technology, a key ingredient of the IT revolution, has continued to advance at a rapid pace. Finally, we develop projections of growth in trend labour productivity in the U.S. non-farm business sector. The baseline projection of about 1¾ per cent a year is better than recent history but is still below the long-run average of 2¼ per cent. However, we see a reasonable prospect — particularly given the ongoing advance in semiconductors — that the pace of labour productivity growth could rise back up to the long-run average. While the evidence is far from conclusive, we judge that "No, the IT revolution is not over."

RÉSUMÉ

Compte tenu du ralentissement de la croissance de la productivité du travail au milieu des années 2000, certains prétendent que la hausse fulgurante de la productivité du travail grâce à la TI a fini par s'estomper. D'une part, nous constatons que, depuis 2004, la TI contribue toujours de façon significative à la croissance de la productivité du travail aux États-Unis. Par ailleurs, nous présentons des preuves selon lesquelles la technologie des semi-conducteurs, un ingrédient clé de la révolution de la TI, a continué de progresser à un rythme rapide. Enfin, nous élaborons une projection de la croissance de base de la tendance de la productivité du travail dans le secteur des entreprises non agricoles aux États-Unis de 1,75 % par année. Bien que cette statistique laisse entrevoir des gains inférieurs à la normale (mais meilleurs que dans l'histoire récente), nous croyons raisonnablement — surtout compte tenu de la progression continue des semi-conducteurs — que le rythme de croissance de la productivité du travail pourrait revenir à sa moyenne à long terme de 2,25 %. Bien que ces preuves soient loin d'être concluantes, nous croyons que "non, la révolution de la TI n'est pas terminée".

1 David M. Byrne is a Senior Economist at the Federal Reserve Board. Stephen D. Oliner is a Resident Scholar at the American Enterprise Institute and a Senior Fellow at the UCLA Ziman Center for Real Estate. Daniel E. Sichel is Professor of Economics at Wellesley College. We thank Andrew Sharpe and Chad Syverson for helpful comments and Sophie (Liyang) Sun for exceptional research assistance. We also thank Robert Gordon, Dale Jorgenson, and Dan Hutcheson for providing data and forecasts. The views expressed here are ours alone and should not be attributed to the Board of Governors of the Federal Reserve System, its staff, or any of the other institutions with which we are affiliated. Emails: david.m.byrne@frb.gov, stephen.oliner@aei.org, dsichel@wellesley.edu.

THE RATE OF INCREASE IN labour productivity in the United States — an essential element determining improvements in living standards — slowed in the mid-2000s, as highlighted by Fernald (2012), Gordon (2012), Jorgenson (2012), and Kahn and Rich (2013), among others. If this development persists, the long-run outlook for economic growth, and for improvements in living standards, will have darkened. Accordingly, it is important to identify the source of the slowdown and assess the implications for future growth.

One possible explanation of the slower pace of productivity growth is that the economy has taken a long time to recover from the financial crisis and Great Recession, as the repair of balance sheets has proceeded slowly and as uncertainty about the strength of the recovery has held back investment.² Although the slowdown in labour productivity growth started before the onset of the financial crisis, those developments could, nonetheless, be contributing to the continued tepid advance. Another possibility — advocated most prominently by Cowen (2011) — is that the U.S. economy has entered a long period of stagnation as the easy innovations largely have been exploited already. Gordon (2012 and 2013) has offered a third take on the slowdown, related to Cowen's. Namely, Gordon argues that the information technology revolu-

tion has mostly run its course and that the boost to productivity growth in the mid-1990s from those developments lasted only about a decade.³ Brynjolfsson and McAfee (2011) and others have made the opposite argument, that the information technology (IT) revolution still has a long way to run and will continue to dramatically transform the U.S. economy.⁴ Taking a middle ground, Baily, Manyika, and Gupta (2013) argue that technology (in IT or other fields) is not stagnating but that the future path of productivity is very uncertain. The question raised by this debate is the central focus of this article: is the IT revolution in the United States over?⁵

Obviously, this question is difficult to answer. The structural transformations and economic benefits spawned by continuing advances in IT are challenging to track and quantify. For example, what will be the economic consequences of massively greater connectivity with handheld and other devices and ready access to huge amounts of information, of 3-D printing and other dramatic changes in manufacturing processes, and of the changes brought on by companies like Google, Apple, Facebook, and Amazon that have rapidly come to dominate market segments that were not even imagined some years ago? One way to cut through this complexity is to concentrate on a central theme in these developments — the ability to harness ever-greater

2 Reinhart and Rogoff (2009) documented the typical pattern of slow recovery from financial crises. See Fernald (2012) for a discussion of the performance of productivity before, during, and after the Great Recession.

3 A large literature has examined these issues in the past. For our contribution to this literature and for citations to the earlier literature, see Oliner and Sichel (2000, 2002) and Oliner, Sichel, and Stiroh (2007). An interesting recent paper is Feenstra, Mandel, Reinsdorf, and Slaughter (2013), which presents evidence that about one-eighth of the pickup in labour productivity growth in the United States (and one-fifth of the pickup in multifactor productivity growth) after 1995 reflected mismeasurement in the terms of trade.

4 We use the term IT to refer to the collection of technologies related to computer hardware, software, and communication equipment. Other authors have used the term ICT (referring to information and communication technologies). We regard the two terms as synonymous. Although the IT capital considered in this article encompasses a wide range of assets, it excludes intangible capital other than software. For research that takes intangible capital into account, see Corrado, Hulten, and Sichel (2009), Corrado and Hulten (2012), Corrado, Haskel, Jona-Lasinio, and Iommi (2012), and Oliner, Sichel, and Stiroh (2007).

5 For more on Brynjolfsson's and Gordon's perspectives, see their debate on TED (Technology, Entertainment, Design) on February 26, 2013. Available at <http://conferences.ted.com/TED2013/program/guide.php>.

computing power that comes in progressively smaller and less expensive packages. That focus on the capital that lies behind the IT revolution drives the analysis in this article. Our analysis is by no means definitive, but we believe it provides a useful contribution to the debate over whether the IT revolution is over.

Our evidence comes in three parts. First, we use the growth accounting framework developed by Oliner and Sichel (2002) and Oliner, Sichel, and Stiroh (2007) to assess the contribution of IT to growth in labour productivity. This methodology is well suited to the task because it focuses on the contribution of IT to labour productivity growth from both the *use* of IT and from efficiency gains in the *production* of IT and because it can be updated with the most recent data to provide estimates through 2012. Our growth accounting evidence indicates that the contribution of IT to labour productivity growth in the United States from 2004 to 2012 stepped down to roughly its contribution from the mid-1970s to 1995. This evidence supports the view that the contribution from IT is no longer providing the boost to growth in labour productivity that it did during the years of the productivity resurgence from 1995 to 2004. Nonetheless, the IT contribution remains substantial, accounting for more than a third of labour productivity growth since 2004.

Those results indicate where the economy has been. For the second part of our answer, we use the steady state of our multi-sector growth model to assess the outlook for growth in labour

productivity. This part of the article allows us to translate alternative assumptions about the pace of technological progress in the IT sector and the rest of the economy into an overall growth rate of labour productivity. We find that a plausible assessment of these underlying trends points to labour productivity growth for the non-farm business sector of 1.8 per cent annually. This projection is about the same as the average forecast of other productivity analysts.

Our baseline projection represents a modest pickup from the sluggish pace of labour productivity growth experienced since 2004. The pickup reflects ongoing advances in IT and an assumption that those gains and innovations in other sectors spur some improvement in multi-factor productivity (MFP) growth outside of the IT sector relative to its tepid pace from 2004 to 2012.⁶ These developments feed through the economy to provide a modest boost to labour productivity growth. That said, our projection of growth in labour productivity falls short of the long-run average rate of 2¼ per cent that has prevailed since 1889 and suggests neither a return to rapid growth nor economic stagnation but rather a period of moderate gains.⁷

Given the ongoing advance in semiconductor technology described below, along with the uneven pattern of productivity growth during earlier epochs of innovation, we also consider an alternative scenario in which a somewhat faster pace of improvement in IT spurs more rapid innovation throughout the economy.⁸ With plausible assumptions, this alternative scenario generates labour produc-

6 See Baily, Manyika, and Gupta (2013) for a discussion of ongoing innovation in different sectors of the economy.

7 To calculate this long historical average, we used data on output and hours from Kendrick (1961) for 1889-1929 and from the Bureau of Economic Analysis (output) and Kendrick (hours) for 1929-47. Gordon (2010: 25) provides details about the sources of these data series. For 1947-2012, we used data from the Bureau of Labor Statistics on output per hour in the non-farm business sector. The growth rate over each period is calculated as the average log difference between the initial and final year of the period.

8 As Chad Syverson points out in his comments on this article (Syverson, 2013), electrification generated, after a long lag, a period of elevated growth in labour productivity that lasted for about a decade. That pickup was followed by a slowdown, but, subsequently, productivity growth rates picked up again.

tivity growth of about 2½ per cent, above the long-run historical average.

Finally, we reassess the pace of advance of semiconductor technology.⁹ We believe that these developments are an essential consideration, because exceptionally rapid improvements in semiconductor technology — making computing power faster, smaller, and cheaper — have been a key ingredient of the IT revolution. On this front, the official price indexes for semiconductors developed by the Bureau of Labor Statistics (BLS) show that quality-adjusted semiconductor prices are not falling nearly as rapidly as they did prior to the mid-2000s. This development implies, all else equal, that the pace of technical progress in the semiconductor industry has slowed, a narrative that would comport well with Gordon's view that the IT revolution in the United States largely is over. However, our reassessment indicates that technical progress in the semiconductor industry has continued to proceed at a rapid pace. We also provide preliminary results from a separate research project that suggest the BLS price series may have substantially understated the decline in semiconductor prices in recent years.

Our three types of analysis, taken together, provide some useful insights into the question of whether the IT revolution is over. While the growth accounting evidence through 2012 confirms Gordon's view that the contribution from IT has fallen since 2004, the results from our steady-state analysis and our evidence on semiconductor prices point in a more optimistic direction. To answer the question posed in the title of the paper: “No, we do not believe the IT revolution is over.” While our baseline projection anticipates a period of slightly sub-par gains for labour productivity, we see a reasonable prospect that the pace of labour

productivity growth could rise back up to its long-run average of 2¼ per cent or even move higher.

Growth Accounting: Analytical Framework, Data, and Results

This section assesses the contributions to the increase in labour productivity from 1974 to 2012 through the lens of a growth accounting model designed to focus on the use and production of IT capital.

Analytical Framework

Here we provide a brief overview of the growth accounting framework. Additional detail can be found in Oliner, Sichel, and Stiroh (2007), henceforth OSS, and the appendix to that article.

The model that underlies our analysis differs from that in OSS only with regard to the treatment of intangible capital. Here, we use the measure of non-farm business output in the National Income and Product Accounts (NIPAs), which excludes most types of intangible capital other than software. In contrast, OSS incorporated a broader set of intangible assets to explore the role of intangibles in driving productivity growth. Although that analysis yielded useful insights about the sources of growth, the standard output measure used here lines up with the official data for the United States.

The growth accounting model divides non-farm business into four sectors that produce final output: computer hardware, software, communication equipment, and a large non-IT-producing sector. We also include a sector that produces semiconductors, which are either consumed as intermediate input by the domestic final-output sectors or exported. Every sector is

9 For a discussion of the linkages between the pace of innovation in semiconductor manufacturing and semiconductor prices, see Aizcorbe, Oliner, and Sichel (2008) and Flamm (2007).

assumed to have constant returns to scale, and we assume the economy is perfectly competitive. In addition, as discussed in OSS, we allow for cyclical variation in the utilization of capital and labour and for adjustment costs that reduce market output when firms install new capital. The treatment of both adjustment costs and cyclical utilization follows that in Basu, Fernald, and Shapiro (2001).

The appendix to OSS shows that this model generates a standard decomposition of growth in output per hour:

$$(1) \dot{Y} - \dot{H} = \sum_j \alpha_j^K (\dot{K}_j - \dot{H}) + \alpha^L \dot{q} + \dot{MFP},$$

where the dots signify growth rates; Y is non-farm business output; H is aggregate hours worked; K_j is capital input of type j (where j = computer hardware, software, communication equipment, and an aggregate of all other tangible capital); α^L and α_j^K are, respectively, the income shares for labour and each type of capital; q measures labour composition effects that create a wedge between aggregate labour input and hours worked; and MFP denotes multifactor productivity. Equation 1 expresses the growth in labour productivity as the sum of the contributions from capital deepening, compositional changes in labour input, and multifactor productivity.¹⁰

The other key result from the model is an expression for the decomposition of aggregate MFP growth into sectoral contributions:

$$(2) \dot{MFP} = \sum_i \mu_i \dot{MFP}_i + \mu_S \dot{MFP}_S,$$

where i indexes the final-output sectors (computer hardware, software, communication

equipment, and all other non-farm business); S denotes the semiconductor sector; and each μ represents gross output in that sector divided by aggregate value added, both in current dollars. Thus, aggregate MFP growth equals a share-weighted sum of the sectoral MFP growth rates.

We estimate these sectoral growth rates with the “dual” method that employs data on prices of output and inputs, rather than data on quantities. Because the necessary price data are available much sooner than the corresponding quantity data, the dual method allows us to calculate more timely estimates of sectoral MFP growth.

Data

For the most part, the data sources track those used in OSS and Oliner and Sichel (2000, 2002), which relied heavily on data from the BLS and the NIPAs. That said, we have made some changes to our data sources. We highlight briefly a few key changes here, with details on our data sources provided in an appendix available online.¹¹

For our capital deepening estimates, we are now working from a higher level of aggregation than in our earlier research. Previously, we built up estimates of capital deepening from data on 63 different types of assets, including detail on different types of hardware and software. Now, for the period from 1987 to 2010 for which the BLS provides extensive data, we are starting directly with BLS estimates for hardware, software, and communication equipment; that is, we are using the BLS aggregation within these categories rather than doing our own aggregation. Similarly,

10 Equation 1 simplifies one aspect of the expression derived in OSS. Technically, the weight on the capital deepening term for type j capital equals its income share minus the elasticity of adjustment costs with respect to that type of capital. We have suppressed the adjustment cost elasticity in equation 1. Because empirical estimates of asset-specific adjustment cost elasticities are not available, OSS approximated the theoretically correct weights with standard income shares. We do the same here and simply start from that point in equation 1. The approximation does not affect the total weight summed across the capital terms, as the theoretically correct weights and the standard capital income shares both sum to one minus the labour share. But the approximation could result in some misallocation of the weights across types of capital.

11 The Data Appendix can be found at <http://www.csls.ca/ipm/25/appendix-byrne-oliner-sichel.pdf>.

Table 1**Contributions to Growth of Labour Productivity in the U.S. Non-Farm Business Sector^a**

	1974-1995 (1)	1995-2004 (2)	2004-2012 (3)	Change between 1974- 1995 and 1995-2004 (2) – (1)	Change between 1995- 2004 and 2004-2012 (3) – (2)
1. Growth of labour productivity ^b	1.56	3.06	1.56	1.50	-1.50
<i>Contributions (percentage points per year):</i>					
2. Capital deepening	0.74	1.22	0.74	0.48	-0.48
3. IT capital	0.41	0.78	0.36	0.37	-0.42
4. Computer hardware	0.18	0.38	0.12	0.20	-0.26
5. Software	0.16	0.27	0.16	0.11	-0.11
6. Communication equipment	0.07	0.13	0.08	0.06	-0.05
7. Other capital	0.33	0.44	0.38	0.11	-0.06
8. Labour composition	0.26	0.22	0.34	-0.04	0.12
9. Multifactor productivity (MFP)	0.56	1.62	0.48	1.06	-1.14
10. Effect of adjustment costs	0.07	0.07	-0.02	0.00	-0.09
11. Effect of utilization	-0.01	-0.06	0.16	-0.05	0.22
12. MFP after adjustments	0.50	1.61	0.34	1.11	-1.27
13. IT-producing sectors	0.36	0.72	0.28	0.36	-0.44
14. Semiconductors	0.09	0.37	0.14	0.28	-0.23
15. Computer hardware	0.17	0.17	0.04	0.00	-0.13
16. Software	0.06	0.10	0.08	0.04	-0.02
17. Communication equipment	0.05	0.07	0.02	0.02	-0.05
18. Other non-farm business	0.13	0.90	0.06	0.77	-0.84
<i>Memo:</i>					
19. Total IT contribution ^c	0.77	1.50	0.64	0.73	-0.86

Source: Authors' calculations.

a. Detail may not sum to totals due to rounding.

b. Measured as 100 times average annual log difference for the indicated years.

c. Sum of lines 3 and 13.

we are relying directly on BLS data for estimates of overall capital deepening. For 2011 and 2012 we extend the BLS data using NIPA data at this higher level of aggregation. Before 1987, the BLS does not provide the necessary detail for IT capital on its website, and we splice in estimates from the data constructed in OSS.

For the decomposition of MFP growth into sectoral contributions, we now use different price indexes for the output of the communications sector and the semiconductor sector. For the communications sector, we use the price index developed by Byrne and Corrado (2007), which falls more rapidly than does the NIPA

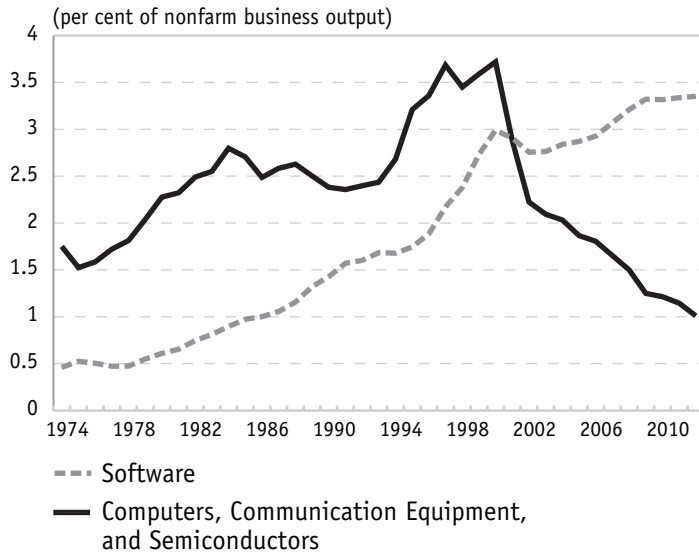
price index for communication equipment. For semiconductor prices, we use the new index developed for the Federal Reserve's Industrial Production data.¹² The Fed's series incorporates a new hedonic index for microprocessors (MPUs) since 2006 that falls more rapidly than the current BLS price index.

Results

Table 1 summarizes our growth accounting results, both for the decomposition of labour productivity growth into capital deepening and aggregate MFP (to highlight IT use) and for the decomposition of MFP growth by sec-

¹² This index was incorporated into the Industrial Production data in March 2013.

Chart 1
Current-dollar Output Shares for IT Industries



Source: Authors' calculations.

tor (to highlight efficiency gains in IT production).

As can be seen from the first three columns, labour productivity growth from 2004 to 2012 ran at just above an annual rate of 1½ per cent, down considerably from the elevated pace of the 1995-2004 period and in line with the disappointing average rate that prevailed over the prior two decades. The sources of labour productivity growth follow a similar pattern, with both the contribution of overall capital deepening and MFP growth falling off over 2004-2012 to about the pace observed from 1974 to 1995.

The memo item in the table shows the combined contribution to labour productivity growth from the *use* and *production* of IT. That contribution was 0.64 percentage point from 2004 to 2012, down significantly from its value from 1995 to 2004 and even a little below its contribution from 1974 to 1995. Nonetheless, the contribution of IT to labour productivity

growth remains sizable, accounting for more than one-third of the growth in labour productivity from 2004 to 2012. The substantial contribution of IT is notable given that the share of total income accruing to IT capital remains small and that the IT-producing sector has never accounted for as much as 7 per cent of current-dollar output in non-farm business (Chart 1).

As for the separate contributions from the use of IT (capital deepening) and from efficiency gains in the production of IT, the patterns are similar, with the contributions over 2004-2012 well off from the rapid pace during 1995-2004 and just a little below the contribution from 1974 to 1995. The slowdown in the contribution from the production of IT reflects both a slower pace of advance of MFP in each IT sector and a sizable step-down in the current-dollar output share of the industries producing computer hardware, communication equipment, and semiconductors. This drop reflects substantial movement of IT manufacturing from the United States to foreign locations. Indeed, as shown in Chart 1, the share of current-dollar non-farm business output represented by the production of computer hardware, communication equipment, and semiconductors has fallen more than 70 per cent from its peak in 2000.¹³ In contrast, the output share of the software industry was higher from 2004 to 2012 than in either of the earlier periods.

These estimates reinforce Gordon's story that the contribution of the IT revolution has been disappointing since the mid-2000s. That said, sorting out the implications of these results for the future role of IT in the U.S. economy is difficult. One possibility is that the IT revolution largely has run its course and will provide much less of a lasting imprint on living standards than did the earlier epochs

¹³ As discussed later in the article, these shares likely are understated because the domestic activity of these firms is mismeasured to some extent. However, correcting any such mismeasurement would leave the trends in Chart 1 intact.

of innovation. Another possibility is that the boost to labour productivity growth is taking a pause during the transition from the personal computer (PC) era to the post-PC era. Just as a long lag transpired from the development of the PC in the early 1980s to the subsequent pickup in labour productivity growth, there could be a lagged payoff from the development and diffusion of extensive connectivity, handheld devices, and ever-greater and cheaper computing power.

In 1987, Robert Solow (Solow, 1987:36) famously said “You see the computer revolution everywhere except in the productivity data.” As highlighted by Oliner and Sichel (1994), computers comprised too small a share of the capital stock in 1987 to have made a large contribution to overall productivity growth. But, several years later, the imprint of the revolution became very evident. In a parallel vein, one could now say: “You see massive connectivity and ever-cheaper computing power everywhere but in the productivity data.” Subsequently, those contributions could become evident in aggregate data. That, of course, is just speculation about the future. The next part of our analysis looks ahead to highlight plausible paths for labour productivity growth in the years ahead.

Outlook for Productivity Growth

We now turn to the outlook for labour productivity in the United States. The first part of this section uses the steady state of our growth accounting model to develop estimates of future growth of labour productivity. We then compare the steady-state results to the projections from a variety of other sources.

Steady-state Analysis

We update the steady-state analysis in Oliner and Sichel (2002) and OSS to incorporate the latest available data. As in that earlier work, we impose a set of conditions on the growth accounting model to derive an expression for the growth of labour productivity in the steady state. These conditions include that (i) real output in each sector grows at a constant rate (which differs across sectors); (ii) real investment in each type of capital grows at the same constant rate as the real stock of that capital; (iii) labour hours grow at the same constant rate in every sector; (iv) the work week is constant; and (v) the growth contribution from the change in labour composition is constant.

Under these conditions, the appendix to OSS shows that the steady-state growth of aggregate labour productivity can be expressed as:

$$(3) \dot{Y} - \dot{H} = \sum_i [(\alpha_i^K / \alpha^L) (\dot{MFP}_i - \beta_i^S \dot{MFP}_S)] + \dot{q} + \dot{MFP}$$

with

$$(4) \dot{MFP} = \sum_i \mu_i \dot{MFP}_i + \mu_S \dot{MFP}_S$$

As before, the α_i^K 's denote income shares for each type of capital, β_i^S is the semiconductor share of total costs in final-output sector i , \dot{q} is the change in labour composition, and the μ 's denote current-dollar output shares in each sector. The expression for aggregate MFP growth in equation 4 is unchanged from equation 2, the expression that holds outside the steady state. Although no explicit terms for capital deepening appear in equation 3, capital deepening is determined endogenously from the improvement in technology. The terms in brackets capture the growth contribution from this induced capital deepening. Accordingly, equation 3 shows that steady-state growth in output per hour equals the sum of growth in MFP, the change in labour composition, and the contribution from the capital deepening induced by MFP growth.¹⁴

14 In the steady state, cyclical factors and adjustment costs have no effect on MFP growth. These effects disappear as a consequence of assuming that the work week is constant and that investment and capital stock grow at the same rate for each type of capital.

Table 2
Steady-State Growth of Labour Productivity in the U.S.
Non-Farm Business Sector^a

Source	History	Steady State	
	2004-12	Baseline ^b	Alternative ^c
Growth of labour productivity (per cent per year)	1.56	1.80	2.47
<i>Contributions (percentage points per year):</i>			
Capital deepening	0.74	1.03	1.34
Change in labour composition	0.34	0.07	0.07
MFP	0.48	0.70	1.06
IT-producing sectors ^d	0.29	0.38	0.46
Other non-farm business ^{d,e}	0.05	0.33	0.60
Adjustments ^f	0.14	0.00	0.00
<i>Memo:</i>			
MFP growth in other non-farm business	0.05	0.34	0.62

Source: Authors' estimates.

- a. Detail may not sum to totals due to rounding.
- b. Uses midpoint values for all parameters.
- c. Uses upper-bound values for decline in IT-sector prices and upper-bound value for MFP growth in other non-farm business. All other parameters set to midpoint values.
- d. After excluding the effects of adjustment costs and cyclical utilization.
- e. Equals the product of MFP growth in this sector (shown in the memo line) and the sector's share of non-farm business output (which is close to one).
- f. For effects of adjustment costs and cyclical utilization.

Steady-state growth in labour productivity depends on a large number of parameters — about 30 in all after accounting for those that lie behind the income shares and sectoral MFP growth rates shown in equations 3 and 4. We consider a range of values for these parameters. The complete list can be found in Appendix Table A1. Individually, most of these parameters do not have large effects on the steady-state growth rate. However, two parameters in equations 3 and 4 are important: the rate of improvement in labour composition and MFP growth for non-farm business outside the IT-producing sector (“other non-farm business”). For labour

composition effects, we rely on the latest projection based on the methodology in Jorgenson, Ho, and Stiroh (2005).¹⁵ In this projection, changes in labour composition boost labour productivity growth only 0.07 percentage point per year on average between 2012 and 2022, as educational attainment is anticipated to reach a plateau. To allow for uncertainty around this projection, we specify a range that runs from 0 to 0.14 percentage point. For MFP growth in other non-farm business, we use values that range from 0.06 to 0.62 per cent per year. The lower bound equals the average growth rate from 2004 to 2012, while the upper bound equals two-thirds of the much faster pace registered from 1996 to 2004, which would be a notable improvement over the recent performance.¹⁶

Using equations 3 and 4, we find that steady-state growth in labour productivity ranges from an annual rate of 0.88 per cent (when each parameter is set to its lower-bound value) to 2.82 per cent (using the upper-bound values). The wide range reflects the uncertainty about the future values of the underlying parameters. To obtain a baseline steady-state estimate, we set each parameter to the midpoint of its range. The resulting estimate of 1.80 per cent, shown in Table 2, is about 1/4 percentage point above the relatively small gains recorded on average since 2004. The contributions from capital deepening and MFP move up notably from the 2004-2012 pace, but these larger contributions are offset in part by the reduced contribution from labour composition.¹⁷

Table 2 also presents an alternative scenario that embeds a somewhat more optimistic view about the outlook for information technology.

15 We received this projection from Dale Jorgenson by email on December 19, 2012.

16 Although the steady-state projection does not apply to a specific time period, we think of it as pertaining to the outlook five to ten years ahead.

17 This contribution declines not only because of the projection that educational attainment will plateau, but also because the job losses during the Great Recession were skewed toward less educated workers, which shifted the mix of employment over 2004-12 toward more skilled workers, boosting the labour composition effect over that period.

In this alternative scenario, we allow for faster MFP growth in the IT-producing sectors by setting the rate of decline in output prices in each component industry to its upper-bound value. With this change, semiconductor prices fall 6 percentage points (at an annual rate) more quickly than in the baseline, while the speedup in the other IT sectors ranges from about 1 percentage point (software) to 3¼ percentage points (computer hardware). These price changes are not especially large in the context of the observed variation since 1974 (see Appendix Table A1). We assume that the resulting faster diffusion of new technology boosts MFP growth in the rest of non-farm business from the baseline value of 0.34 per cent annually to the upper-bound value of 0.62 per cent. All other parameters remain at their baseline values.

With these changes, steady-state growth of labour productivity rises to 2.47 per cent at an annual rate, almost ¾ percentage point above the baseline estimate. The faster assumed MFP growth directly augments the rate of increase in labour productivity. It also has a multiplier effect by inducing additional capital deepening. This scenario illustrates that it would not take a very large increase in the impetus from IT to raise labour productivity growth back to the neighborhood of its long-term historical average of 2¼ per cent or above.

Other Estimates

Table 3 compares our steady-state results to the projections of future growth in labour productivity from other analysts. The table displays the most recent projections from each source, along with the earlier projections that were presented in OSS.¹⁸ As shown, the earlier projections ranged from 2.0 per cent to 2.5 per cent at an annual rate, with an average of 2.3 per cent —

Table 3
Alternative Projections of U.S. Labour Productivity Growth
(per cent per year)

Source	As of	
	2007	2012-13
1. Baseline steady-state estimate	2.3	1.8
2. Congressional Budget Office	2.3	2.1
3. John Fernald	n.a.	1.9
4. Robert Gordon	2.0	1.75
5. James Kahn and Robert Rich	2.5	1.8
6. Survey of Professional Forecasters ^a	2.2	1.8
<i>Average of lines 2 through 6</i>	2.3	1.9

Sources: 2007 estimates from Oliner, Sichel, and Stiroh (2007:Table 12) and 2012-13 estimates from Congressional Budget Office (2013:Table 2-2); Fernald (2012) "Benchmark Scenario" in Table 2; Gordon (2010), with adjustment provided in private correspondence; Kahn-Rich Productivity Model Update (February 2013) posted at http://www.newyorkfed.org/research/national_economy/richkahn_prodmod.pdf; Federal Reserve Bank of Philadelphia, *Survey of Professional Forecasters*, February 15, 2013, Table 7.

a. Median forecast in the survey.

the same as the midpoint of the steady-state range in OSS. These earlier projections all have been revised down, some quite substantially. The average markdown from 2.3 per cent to 1.9 per cent virtually matches the downward revision in our steady-state estimate. Thus, compared with projections from six years ago, the average projected growth of labour productivity has moved down from about the long-run historical average to a pace somewhat below that average.

We would stress that the similarity among these projections belies the high degree of uncertainty about future productivity growth. The range of estimates from our steady-state framework hints at this uncertainty. The low end of the range (less than 1 per cent) represents a dismal rate of productivity growth from a historical perspective, while the top end (about 2.8 per cent) is well above the historical average. The only projection in the table with a statistically-based confidence range is that from Kahn and Rich (2013).

¹⁸ With only a few exceptions, these projections refer to the non-farm business sector as defined by BLS over horizons of ten years or more. Among the exceptions, Kahn and Rich (2013) employ a five-year horizon, while there is no explicit projection period in Fernald (2012). In addition, Fernald's projection refers to the private business sector, which includes the farm sector.

Table 4
Year of Introduction for New
Semiconductor Technology

Process (nanometers)	Industry Frontier	Intel MPU Chips
10,000	1969	1971
8,000	1972	n.a.
6,000	n.a.	1974
5,000	1974	n.a.
4,000	1976	n.a.
3,000	1979	1979 ^a
2,000	1982	n.a.
1,500	1984	1982
1,250	1986	n.a.
1,000	1988	1989
800	1990	1991
600	1993	1994
350	1995	1995
250	1997	1997
180	1999	1999
130	2001	2001
90	2003	2004
65	2005	2005
45	2007	2007
32	2010	2010
22	2012	2012

Sources: Industry frontier: VLSI Research Inc. (2006) for the 65 nanometer and earlier processes and private correspondence with Dan Hutcheson (November 10, 2012) for the more recent processes. Intel MPU chips: <http://www.intel.com/pressroom/kits/quickref-fam.htm>.

a. Intel began making MPU chips with this process in 1979. We omitted Intel's earlier use of the 3000 nanometer process (starting in 1976) to produce less complex devices, such as scales.

n.a.: Not available

In their regime-switching model, the 75 per cent confidence band for productivity growth five years ahead runs from slightly below zero to about 4 per cent. Suffice it to say, productivity growth is extremely hard to predict. Almost all analysts have failed to anticipate the major shifts in growth over the past several decades, and we should not expect better going forward.

Trends in Semiconductor Technology

The contribution of information technology to economic growth depends importantly on the improvements in the semiconductor chips embedded in IT capital goods and on prices of those chips. This section presents the latest available information on technological progress in the semiconductor industry and on chip prices.

Technology Cycles

As discussed in Aizcorbe, Oliner, and Sichel (2008), there is a broad consensus that the pace of technical advance in the semiconductor industry sped up in the mid-1990s, a development first brought to the attention of economists by Jorgenson (2001). The standard definition of a semiconductor technology cycle is the amount of time required to achieve a 30 per cent reduction in the width of the smallest feature on a chip. Because chips are rectangular, a 30 per cent reduction in both the horizontal and vertical directions implies about a 50 per cent reduction (0.7×0.7) in the area required for the smallest chip component.

Table 4 presents the history of these scaling reductions for the semiconductor industry as a whole and microprocessor (MPU) chips produced by Intel, updating a similar table in Aizcorbe, Oliner, and Sichel (2008). As shown, the industry has achieved massive reductions in scaling over time, leaving the width of a chip component in 2012 about 450 times smaller ($10,000/22$) than in 1969. Throughout this period, Intel always has been at the industry frontier or within a year of the frontier.¹⁹

Given these introduction dates, Table 5 reports the average length of the technology

19 For the 1,500 nanometer process introduced in the early 1980s, the data indicate that Intel sold chips based on this technology two years before the process was used anywhere in the industry, an obvious inconsistency. Fortunately, this problem has no effect on the average length of the technology cycles that we present below because the average length depends only on the frontier technology at the beginning and end of the period under consideration, and there are no inconsistencies in these endpoint values.

cycle (as defined above) for various periods. For the industry as a whole, the technology cycle averaged three years until 1993 and then dropped to about two years from 1993 to 2012. Within the later period, the scaling advances were especially rapid from 1993 to 2003 and a bit slower after 2003. Even so, the average cycle since 2003 has remained substantially shorter than the three-year cycle in effect before the 1990s. For Intel's MPU chips, there has been no pullback at all from the two-year cycle. The upshot is that the cycles in semiconductor technology — a key driver of quality improvement in IT products — have remained rapid.

While the pace of miniaturization has been sustained, semiconductor producers have changed the approach used to translate these engineering gains into faster performance. Historically, each new generation of technology in semiconductors has allowed for an increase in the number of basic calculations performed per second for a given chip design. However, as speed continued to increase, dissipating the generated heat became problematic. In response, Intel shifted in 2006 toward raising “clock-speed” more slowly and boosted performance instead by placing multiple copies of the core architecture on each chip — a change enabled by smaller feature size — and by improving the design of those cores (Shenoy and Daniel, 2006).

The effect of this strategy on the rate of increase in performance for end users has been a matter of some debate. Pillai (2013) examines the record and presents evidence that scores for Intel MPUs on benchmark performance tests — based on standard tasks designed to reflect the needs of computer users — rose more slowly from 2001 to 2008 than in the 1990s. Our own examination of more recent data suggests the slower rate of performance improvement has persisted through 2012. Nonetheless, even on this slower trend, our results show that the end-

Table 5

Semiconductor Technology Cycles

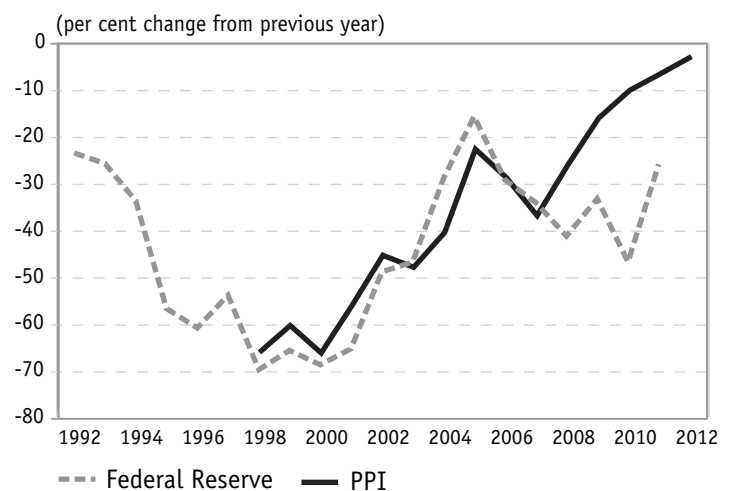
(Years needed for 30 per cent reduction in linear scaling)

Industry Frontier		Intel MPU Chips	
Period	Years	Period	Years
1969-1993	3.0	1971-1994	2.9
1993-2012	2.1	1994-2012	1.9
1993-2003	1.9	1994-2004	1.9
2003-2012	2.3	2004-2012	2.0

Source: Authors' calculations from data in table 4.

Chart 2

Price Indexes for Microprocessors (MPUs)



Sources: BLS and Federal Reserve Board.

user performance of Intel's MPU chips improved roughly 30 per cent per year on average from 2001 to 2012. End users have continued to see substantial gains in performance, just not the extraordinary rate of increase recorded in the 1990s.

Prices for MPUs

Advances in semiconductor technology have driven down the constant-quality prices of MPUs and other chips at a rapid rate over the past several decades.²⁰ These declines, in turn, have lowered the prices of computer hardware, communication equipment, and other goods in which the chips are embedded, spurring the dif-

fusion of IT capital goods throughout the economy. Thus, semiconductor prices play a central role in our assessment of whether the IT revolution still has legs.

On this score, the recent data on MPU prices, as measured by the producer price index (PPI), are not encouraging. As shown by the solid line in Chart 2, from the late 1990s — when the BLS adopted the current PPI methodology — to 2007, MPU prices fell at an average annual rate of about 50 per cent. But the rate of decline slowed in each year after 2007, so much so that the price index barely fell at all in 2012. The PPI data, if correct, would indicate that a fundamentally adverse shift in semiconductor price trends has taken place over the past several years.

In a separate in-progress paper, we are developing a new hedonic price index for MPUs, and some key results from that article are reported here. We compiled wholesale price lists for Intel MPUs and matched these prices to benchmark performance scores and other chip characteristics.²¹ We then estimated a hedonic regression back to 2006 using only the list price at the time of introduction. We omitted the list prices for subsequent periods because in many cases those prices were not adjusted down when a more powerful, closely-related chip entered the market, contrary to the pattern in earlier years. The absence of price adjustment raises concern that existing chips are being sold at a discount relative to the constant list price that widens when new models are introduced. Thus, to the extent that significant chip sales are taking place at transaction prices that fall ever further below the list prices, a standard procedure that relied

on those list prices or other similar prices reported by manufacturers would be biased. Our hedonic index, which only uses prices at the time of each new chip's introduction, provides a very rough way of avoiding this potential bias. This new hedonic index was incorporated into the Federal Reserve's March 2013 annual revision of its industrial production indexes.²²

The key result from this new price index is that MPU prices have remained on a fairly steep downtrend, in sharp contrast to the picture painted by the PPI. The dashed line in Chart 2 presents the MPU price index constructed by Federal Reserve staff from its inception in 1992 through 2011, the final year that incorporates the new hedonic results. The Fed index of MPU prices fell at an average annual rate of 36 per cent from 2006 to 2011, somewhat less than that observed during the period of extraordinary productivity gains in the late 1990s, but substantially greater than the drop in the PPI in recent years. Moreover, unlike the PPI, the Fed's index provides no sign of a trend toward slower price declines over the past several years. All in all, the Fed's MPU price index lines up reasonably well with the MPU performance data described above — both series have reverted to historically normal rates of change after a period of unusually rapid performance gains and price declines.

Other IT-Related Measurement Issues

Beginning in the 1970s, many studies of semiconductors, computers, communication equipment, and software have concluded that quality-adjusted IT prices have fallen at remarkable

20 Chips other than MPUs and memory (including those used in smartphones) are often produced using a technology behind the frontier. These chips adopt new technology, albeit with a lag. This process transmits the price declines at the frontier to a wide range of different chips.

21 Although we do not have access to BLS' source data, comments by BLS staff indicate that published wholesale price lists for MPUs have been used to supplement the data collected by the PPI survey (Holdway, 2001). We focus on Intel because of its large share of domestic MPU production.

22 For additional information, see the discussion of the revision at <http://www.federalreserve.gov/releases/g17/revisions/Current/DefaultRev.htm>. The price index is available at <http://www.federalreserve.gov/releases/g17/download.htm>.

rates, and indexes capturing these price declines have been incorporated into the NIPAs in many cases (Wasshausen and Moulton, 2006). However, despite this considerable progress on measuring IT prices, some important measurement challenges remain to be addressed. Here, we list three rather different areas that, in our view, would benefit from additional research.

First, investment in software is the largest component of IT investment, and quality adjustment has proven difficult for this category. While the BEA has closely studied software prices, this area has proved a tough nut to crack, and the agency is still using proxies for the prices of a significant fraction of software. With these proxies, the BEA's prices for own-account and custom software have increased in recent years. For prepackaged software, Copeland (2013) finds sizable declines in quality adjusted prices using scanner data.²³ Those declines are faster than those in the PPI for prepackaged software and contrast sharply with the price increases for custom and own-account software, suggesting that further work on software prices would be valuable.

Second, even if well-constructed price indexes for all IT equipment and software were available, the impact of the IT revolution may be understated for a very different reason. It has become common for U.S. manufacturing firms to outsource fabrication of electronics, frequently to offshore locations, but to retain the design and management tasks within the company, often in domestic locations. Because these so-called "factoryless manufacturers" may create the intellectual property and bear the entrepreneurial risk for products with rapidly increasing quality, the real value-added of these

establishments arguably should reflect the innovation embodied in the product. Because in practice this activity is often classified within wholesale trade, the resulting output is not counted as part of the IT sector of the economy. Early studies of companies using the factoryless business model indicate this may be an appreciable share of economic activity (Bayard, Byrne, and Smith, 2013, and Doherty, 2013).

Finally, IT as defined in this article does not encompass all products with significant electronic content. We expect the prices for a broad array of electronic equipment would reflect the price declines for their semiconductor inputs, including navigation equipment, electromedical equipment, and a variety of types of industrial process equipment.²⁴ In fact, the PPIs for the output of these industries increase in most cases, again raising an important question for price analysts to investigate.²⁵

These three rather different concerns all point to the possibility that the full impact of the IT revolution has not yet been recorded.

Conclusion

Is the information technology revolution over? In light of the slower pace of productivity gains since the mid-2000s, Robert Gordon has argued that the boost to productivity growth from adoption of IT largely had run its course by that point. Erik Brynjolfsson and others make the opposite case, arguing that dramatic transformations related to IT continue and will leave a significant imprint on economic activity. We bring three types of evidence to this debate, focusing on the IT capital that underlies IT-related innovations in the economy.

23 Also, see Prud'homme, Sanga, and Yu (2005) for similar evidence using Canadian scanner data.

24 Even products within the IT category may benefit from a closer look. For example, Chwelos, Berndt, and Cockburn (2008) develop hedonic price indexes for personal digital assistants from 1999 to 2004 and find average price declines ranging from 19 to 26 per cent per year.

25 A BLS paper by Holdway (2011) on the use of hedonics indicates that resource constraints have limited the expansion of the use of hedonic techniques.

What does this evidence show? Our analysis indicates that the contributions of IT to labour productivity growth from 2004 to 2012 look much as they did before 1995, supporting Gordon's side of the argument. Our baseline projection of the trend in labour productivity points to moderate growth, better than the average pace from 2004 to 2012, but still noticeably below the very long-run average rate of labour productivity growth. On the more optimistic side, we present evidence that innovation for semiconductors is continuing at a rapid pace, raising the possibility of a second wave in the IT revolution, and we see a reasonable prospect that the pace of labour productivity growth could rise to its long-run average of 2¼ per cent or even above. Accordingly, with all the humility that must attend any projection of labour productivity, our answer to the title question of the paper is: No, the information technology revolution is not over.

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Appendix Table A1. Parameter Values for Steady-State Calculations

	Historical Averages			Steady-State		Method for Setting Bounds
	1974-1995	1996-2004	2005-2012	Lower Bound	Upper Bound	
Output shares ¹ (μ)						
1. Computer hardware	1.11	1.12	0.44	0.15	0.50	A
2. Software	1.02	2.60	3.17	3.00	3.50	A
3. Communication equipment	0.85	1.08	0.47	0.25	0.60	A
4. Other final-output sectors	97.05	95.20	95.84	96.52	95.32	B
5. Net exports of semiconductors	-0.04	-0.01	0.08	0.08	0.08	C
6. Total semiconductor output	0.39	0.80	0.52	0.40	0.65	A
Semiconductor cost shares ¹ (β)						
7. Computer hardware	14.79	22.23	22.31	15.00	20.00	A
8. Software	0.00	0.00	0.00	0.00	0.00	C
9. Communication equipment	6.00	17.29	18.88	14.00	20.00	A
10. Other final-output sectors	0.21	0.38	0.26	0.29	0.34	B
Relative inflation rates ² (π)						
11. Semiconductors	-26.25	-43.29	-26.28	-24.23	-36.35	D
12. Computer hardware	-19.11	-22.58	-14.72	-15.21	-22.81	D
13. Software	-5.57	-2.81	-2.43	-3.40	-5.11	D
14. Communication equipment	-6.89	-13.31	-8.55	-7.01	-10.51	D
Depreciation rates ³ (δ)						
15. Computer hardware	23.95	28.80	31.38	31.38	31.38	C
16. Software	31.58	34.44	37.75	37.75	37.75	C
17. Communication equipment	11.76	11.20	11.79	11.79	11.79	C
18. Other business fixed capital	5.69	5.76	5.38	5.38	5.38	C
Expected capital gains/losses ⁴ (Π)						
19. Computer hardware	-15.69	-15.74	-9.61	-10.28	-15.42	E
20. Software	0.35	-0.41	-0.26	-0.27	-0.40	E
21. Communication equipment	2.45	-3.44	-3.73	-2.86	-4.29	E
22. Other business fixed capital	5.74	3.10	2.69	2.33	3.49	E
Capital-output ratios (T_{PK}/pY)						
23. Computer hardware	0.020	0.030	0.024	0.020	0.029	A
24. Software	0.026	0.068	0.084	0.082	0.092	A
25. Communication equipment	0.072	0.081	0.070	0.060	0.075	A
26. Other business fixed capital	2.32	1.91	2.09	1.90	2.30	A
Income shares ¹ (α)						
27. Computer hardware	0.98	1.50	1.13	.96	1.55	B
28. Software	1.04	2.76	3.75	3.66	4.12	B
29. Communication equipment	1.29	1.67	1.54	1.27	1.70	B
30. Other business fixed capital	19.91	16.53	19.38	18.29	19.47	B
31. Other capital ⁵	8.85	7.53	8.11	8.11	8.11	C
32. labour	67.93	70.01	66.09	67.11	65.07	B
Other parameters						
33. Growth of "other" sector MFP ³	0.14	0.94	0.06	0.06	0.62	F
34. Change in labour composition ³ (q)	0.26	0.22	0.34	0.00	0.14	G
35. Nominal return on capital ³ (R)	8.62	5.99	6.58	6.58	6.58	C
36. Ratio of domestic semiconductor output to domestic use (1+ θ)	0.93	1.01	1.20	1.20	1.20	C

1. Current-dollar shares, in per cent.
 2. Output price inflation in each sector minus that in the "other final-output" sector, in percentage points.
 3. In per cent.
 4. Three-year moving average of price inflation for each asset, in per cent.
 5. Includes land, inventories, and tenant-occupied housing.
- Key: Methods for setting steady-state bounds.*
- A. Range around recent values.
 - B. Implied by other series.
 - C. Average value over 2005-2012.
 - D. The lower and upper bounds equal, respectively, 0.8 and 1.2 times the average rate of change over 1974-2012.
 - E. The lower and upper bounds equal, respectively, 0.8 and 1.2 times the average rate of change over 1996-2012.
 - F. The lower bound equals the average rate of MFP growth in this sector over 2005-12; the upper bound equals 2/3 times the average rate over 1996-2004.
 - G. Based on a forecast obtained from Dale Jorgenson for 2012-22 (private correspondence, December 19, 2012). Jorgenson's forecast is a point estimate of 0.07 per cent annually. We set symmetric bounds around this point forecast.